

Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 L-03 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 /033 W

-----078336 140050Z /63

R 131425Z SEP 77

FM AMEMBASSY MADRID

TO SECSTATE WASHDC 1692

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E.O. 11652: N/A

TAGS: EAIR, IATA, SP

SUBJECT: CIVAIR-SPANISH CHARTER COMPANIES SELLING LOW-COST ONE WAY
TICKETS TO US

1. EMBASSY INFORMED SEPTEMBER 12 BY LOCAL TWA REP. JULES VERLAQUE THAT SPANISH CHARTER COMPANIES (SPANTAX AND AVIACO) WERE SELLING ONE WAY MADRID-NEW YORK TICKETS AT VERY LOW COST. ACCORDING TO REPORT VERLAQUE RECEIVED FROM SPAIN IATA REP (SCHADEGG), SPANTAX CHARGED 12,000 PESETAS (ABOUT \$144) FOR ONE WAY TICKET LAST WEEK. IN SIMILAR CASE RELATIVE OF TWA EMPLOYEE PURCHASED TICKET FROM AVIACO FOR 13,500 PESETAS (ABOUT \$162) WITHIN PAST WEEK.

2. VERLAQUE SAID HE HAD INFORMED TWA WASHINGTON OFFICE WHICH PLANNED BRING MATTER TO ATTENTION DEPARTMENT AND CAB. IN REPLY TO VERLAQUE'S QUESTION AS TO ACTION EMBASSY MIGHT TAKE, EMBOFF STATED THAT WE WOULD OBTAIN GUIDANCE FROM DEPARTMENT. VERLAQUE CLAIMED TWA COULD NOT COMPETE AGAINST SUCH LOW FARES (REGULAR FARE ABOUT 24,000 PESETAS) AND URGED THAT USG TAKE ACTION TO PREVENT SUCH "PREDATORY" COMPETITION.

3. COMMENT/ACTION REQUESTED: EMBASSY WOULD APPRECIATE GUIDANCE IN THIS

CASE. EMBOFF DISCUSSED MATTER BRIEFLY WITH IATA REP. SCHADEGG, WHO VOLUNTEERED TO MAKE TEST PURCHASE OF TICKETS IF DESIRED.

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SCHADEGG POINTED OUT THAT TICKETS ARE ACTUALLY SOLD THROUGH AGENTS, SUCH AS DAVIS AGENCY IN CASE OF SPANTAX, AND NOT DIRECTLY BY AIRLINES. EMBASSY UNCLEAR AS TO GROUND RULES FOR OPERATION CHARTERS SUCH AS SPANTAX AND AVIACO, PARTICULARLY IN LIGHT DEVELOPMENTS ON LONDON-NEW YORK ROUTE REPORTED IN PRESS, SUCH AS LAKER FLIGHTS AND CAB APPROVAL OF LOWER FARES FOR SCHEDULED AIRLINES. EATON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: AIR FARES, SUPPLEMENTAL AIRLINES, AIR SCHEDULES
Control Number: n/a
Copy: SINGLE
Sent Date: 13-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Format: TEL
From: MADRID
Handling Restrictions: n/a
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Litigation History:
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Retention: 0
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Review Exemptions: n/a
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Status: NATIVE
Subject: CIVAIR-SPANISH CHARTER COMPANIES SELLING LOW-COST ONE WAY TICKETS TO US
TAGS: EAIR, SP, IATA, SPANTAX, AVIACO
To: STATE
Type: TE
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